

UNLOCK YOUR COMMERCIAL POTENTIAL

Deliver sales excellence with improved data, processes and visibility.

With a changing sales environment, sales teams must deliver on value with agility. Clari enables medical device & life sciences companies to optimize CRM investments, improve sales rigor and better predict bookings.

Solutions for healthcare & life sciences

IMPROVE DATA QUALITY & SALES PERFORMANCE

Reduce time spent manually entering data with automated capture and never miss important revenue moments with improved visibility.



Dashboard: Contact Sync, Activity Logging. Last updated on Jun 15, 2023, 3:58 PM EDT. Next contact sync on Jun 16, 2023, 3:58 PM EDT.

Processed Date: Last 90 Days | Status (DR)

Search Accounts/Opportunities | Actions

FRST NAME	LAST NAME	EMAIL ADDRESS	ACCOUNT NAME	OPPORTUNITIES	ACTIVITY TIME	PROCESSED TIME	STATUS
Cla	Martie	ole.martie@gipmthhealth...	University Medical Center...	University Medical Center of Sou...	Jun 12, 2023 17:00	May 30, 2023 7:00	New
Boy	Elisha	boy.elisha@enychh.com	University Medical Center...	University Medical Center of Sou...	Jun 12, 2023 17:00	May 30, 2023 7:00	New
Aiken	Kaleb	aleen.kaleb@browardhe...	Broward Health Medical C...		Jun 12, 2023 17:00	May 30, 2023 7:00	New
Garland	Tann	garland.tann@ummc.edu	University of Mississippi ...	University of Mississippi +89 Dev...	Jun 5, 2023 18:00	May 23, 2023 7:01	Skip
Doy	Jaqueline	doy.jaqueline@dch.edu	DCH Regional Medical Ce...	DCH Regional +80 Devices	May 29, 2023 18:00	May 16, 2023 7:00	Skip
Larissa	Sidnee	larissa.sidnee@emcog.com	Atrium Health Navicent T...	Atrium Health Navicent +79 Devic...	May 29, 2023 18:00	May 16, 2023 7:00	End
Harland	Nathalia	harland.nathalia@dch.edu	DCH Regional Medical Ca...	DCH Regional +80 Devices	May 29, 2023 17:00	May 16, 2023 7:00	Skip
Curran	Glennie	curran.glennie@dch.edu	DCH Regional Medical Ca...	DCH Regional +80 Devices	May 25, 2023 17:00	May 12, 2023 7:01	Skip
Emilie	Sallyanne	emilie.sallyanne@emcog...	Atrium Health Navicent T...	Atrium Health Navicent +79 Devic...	May 25, 2023 17:00	May 12, 2023 7:01	End
Willy	Gracia	willy.gracia@ecmc.edu	Erie County Medical Center	Erie County +Consumables	May 22, 2023 18:00	May 9, 2023 7:02	Skip

Mutual Action Plan

A New Way to Revenue for Atrium Health Navicent The Medical Center
To align Atrium Health Navicent The Medical Center's 2023 with value drivers through Mid-Year Reviews that align with Executive Business Reviews. Write in value drivers that align with the customer's 501s to display a proven plan of action throughout the customer journey.

Timeline | Team | Library | Add People

MILESTONE	STATUS	DATES	TEAMS	Activity
1 Annual Alignment Meeting	DONE	Feb 2 + Feb 3, 2023		FRI APR 7, 2023 4 months ago The milestone EBR Debrief / Update has transitioned to OVERDUE.
2 Mid-Year Review	DONE	Jan 28 + Feb 10, 2023		THU MAR 23, 2023 3 months ago The milestone Executive Business Review has transitioned to OVERDUE.
3 MYR Debrief / Update	OVERDUE	Feb 11 + Feb 21, 2023		WED FEB 22, 2023 4 months ago The milestone MYR Debrief / Update has transitioned to OVERDUE.
4 Executive Business Review	OVERDUE	Mar 6 + Mar 22, 2023		
5 EBR Debrief / Update	OVERDUE	Mar 22 + Apr 5, 2023		

90 LIVE BPM 15 | Add milestone | Add event | Import from template

SUPERCHARGE YOUR SALES PROCESS

Better manage changing environments with real-time call coaching and insights, and design efficient, repeatable sales methods that improve win rates.



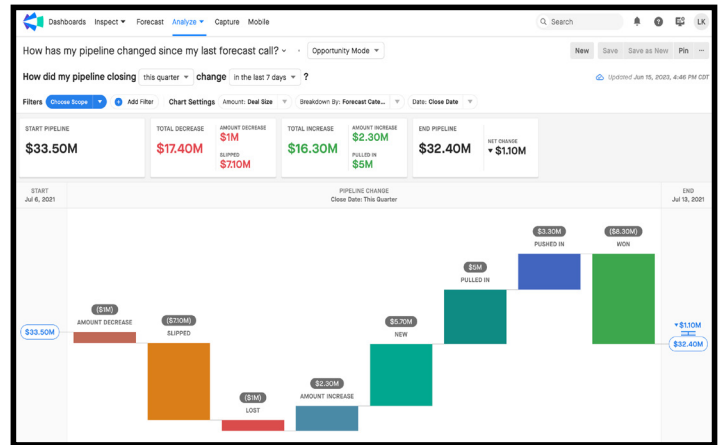
IMPROVE PERFORMANCE & REVENUE PREDICTABILITY

Know whether you're going to meet, beat or miss your bookings targets with AI-powered forecasting and real-time sales analytics.

Align

Forecasting

Dashboards



10x

time savings
for sales reps

Singular Genomics

40%

increase in committed
sales revenue after
using Clari for 1 year

Clari Labs

80%

less time spent
forecasting

Forrester TEI



Clari has saved us enormous time. It's just fantastic to look at and dissect your pipeline activity currently or next quarter or the quarter after.

Jonathan Slaskinski
Head of Commercial Training & Education at Singular Genomics